Today's commerce revolution has created unprecedented challenges for companies to meet the ever-changing demands of a digital world. In a marketplace that can change on a dime, a nimble, flexible supply chain solution provides the agility and scalability you need to quickly and efficiently seize new opportunities.

Manhattan SCALE is the right solution for dealing with demanding distribution issues—an ideal blend of features, functions and technology for organizations looking to solve supply chain execution challenges. Built on Microsoft® technologies, Manhattan SCALE can help your organization affordably achieve your goals with a carefully edited set of tools and capabilities. SCALE customers enjoy the user-friendly interface, how quickly it can be deployed, and the highly configurable environment that minimizes dependence on internal IT for an overall low total cost of ownership. This allows your business to realize big benefits right out of the gate.

The Right Tool to Maximize Return on Investment

Our solution is scaled to deliver across the planet. In fact, Manhattan SCALE is deployed at more than 350 companies around the world, and many of our customers have achieved return on investment in less than a year. With Manhattan SCALE, you can take advantage of a powerful set of integrated supply chain capabilities without impacting daily operations and customer service.

Companies from diverse industries such as third-party logistics providers, food and beverage distributors and consumer packaged goods have achieved impressive results with Manhattan SCALE—from increased shipping volumes, better order accuracy and reduction in misaligned or excessive labor, to visibility into previously elusive portions of your supply chain.

“The only thing that is constant is change. You have to be flexible, adaptable and nimble in an industry that’s very competitive. We’ve found a strategic partner in Manhattan Associates—a company that will flex with us as we move forward.” — Vera Bradley
Snapshots of Manhattan SCALE

Manhattan SCALE is a direct result of Manhattan’s investment in supply chain technology and our experience working with the architects of the world’s leading distribution networks. Built on a common Microsoft-based platform, Manhattan SCALE enables companies to rapidly adapt to changing operational needs while quickly achieving return on investment.

Supply Chain Intelligence
- Eliminate manual reports and get meaningful, real-time data for evaluating performance of employees, logistics partners and facilities.

Trading Partner Management
- Extend supply chain capabilities and automate communications to keep inventory flowing smoothly, respond to orders quickly and provide a customer-facing online portal.

Yard Management
- Know trailer positions and status instantly. Schedule arrivals by dock and reduce loading and unloading time.

Warehouse Management
- Fine-tune your facility with a more efficient layout, well-utilized resources, streamlined inventory and flawless order fulfillment. Improve SKU distribution to increase picking accuracy and efficiency, and ensure bills are accurately generated reflecting contracted prices.

Labor Management
- Improve performance while reducing costs. Maximize labor resources through planning and monitoring.

Transportation Execution:
- Manage your transportation activities so you can coordinate, redirect and stay on schedule.
A Broad Set of Sophisticated Logistics Capabilities

Scaled to fit your precise distribution operation, Manhattan SCALE lets you to tie together processes, data and workflows to cost-effectively enhance the overall performance of your supply chain.

- **Supply Chain Intelligence**
  - Share data, alert functions, views and reports across your organization and with your trading partners
  - Provide scorecard functionality that measures and evaluates performance
  - Enable creation of customized and ad-hoc reports and dashboards to monitor departmental activities and measure performance against company goals
  - Identify problem areas to improve relationships with trading partners or processes and reduce costs
  - Simplify tracking of critical information such as transportation, distribution and labor data
  - Streamline cost tracking and analyze cost data using time-based rules

- **Trading Partner Management**
  - Provide real-time exchange of business information
  - Manage orders, inventory, receipts and shipments through your supply chain
  - Gain visibility across your network

- **Yard Management**
  - Gain visibility into all trailers and other assets in the yard and their precise locations
  - Use radio frequency technology to ensure accuracy of the trailer and dock positions when moving trailers from yard to dock
  - Provide efficient appointment management, enhance security and ensure compliance with Hours of Service regulations
  - Perform inquiries, run reports and review real-time information to monitor and improve performance

- **Warehouse Management**
  - Enhance warehouse layout for faster fulfillment and overhead reduction
  - Improve order accuracy and reduce safety stock
  - Simplify order fulfillment by optimizing how orders are aggregated, picked and shipped
  - Leverage best-in-class wave management features to streamline processes
  - Automate picking, packing and shipping and minimize the number of moves per order
  - Leverage the latest companion technologies including voice, radio frequency and MHE
  - Analyze every facet of order fulfillment to speed processing and improve customer service

- **Labor Management**
  - Optimize labor, slotting and billing processes across your warehouse
  - Track associate time, project task duration and provide synchronized performance reporting
  - Gain visibility into assigned and completed work, optimize schedules and ensure focus on top priorities
  - Forecast labor needs accurately, improve labor efficiency and reduce overtime hours
  - Achieve peak productivity of your picking and replenishment labor
  - Maintain strategic product groupings for improved customer service
  - Invoice customers accurately based on work performed without labor-intensive tracking

- **Transportation Execution**
  - Reduce transportation costs with optimized routing, rate shopping and carrier selection
  - Minimize freight spend via shipment consolidation
  - Provide robust rating structure support for all major carrier types
  - Manage and track all major parcel carriers’ shipments
  - Generate compliant shipping labels
  - Eliminate address correction charges via Address Validation
  - Provide customer-facing track and trace via web portal or plug-in to your system
Manhattan SCALE is deployed at more than 350 companies around the world, and many of our customers have achieved return on investment in less than a year.
“Our operations are complex in nature, and we needed supply chain software that had broad functionality, flexibility, and scale. Manhattan works with extremely recognizable and successful brands, most of which we aspire to be. It was only natural for us to select them to run our operations.”

— Stella & Dot, U.S.

“Manhattan Associates not only occupies the number one position for warehouse management solutions in the world, its innovative and constantly evolving solutions offer a short-term path to success while also delivering long-term value. They are able to operate within our limited timeframe and implementation is currently well underway. Finally Manhattan’s technology was compatible with Microsoft, whose technology we use in other areas of the business so it really did tick all of our boxes.”

— Cambridge Food, South Africa

“When you’re able to double your warehouse capacity, you know that you chose the right warehouse management software. The fact that we achieved this with Manhattan Associates in less than a year speaks for itself.”

— Dalepak Ltd., UK

“Having already delivered innumerable benefits across every facet of the company’s distribution operations, we are extremely satisfied with the Manhattan SCALE solution. Not only has it helped improve workflows, order accuracy and on-time delivery, the solution has also provided better inventory control and an increased level of visibility throughout the entire supply chain. These benefits have enabled FHL to continue delivering enhanced levels of customer satisfaction and helped us drive strong revenue growth.”

— Fantastic Holdings Limited, Australia

“Our reliance on Manhattan has transformed us from where we were before. We needed a solution that was easy to implement, easy to configure, and quick to launch into the marketplace. The strength of the platform enables us to compete with the larger providers and still give our customers the ‘big fish in the small pond’ touch.”

— LeSaint Logistics, U.S.
Manhattan Associates continues to deliver on its 23-year heritage of providing global supply chain excellence to more than 1,200 customers worldwide that consider supply chain optimization core to their strategic market leadership. The company's supply chain innovations include: Manhattan SCOPE®, a portfolio of software solutions and technology that leverages a Supply Chain Process Platform to help organizations optimize their supply chains from planning through execution; Manhattan SCALE™, a portfolio of distribution management and transportation management solutions built on Microsoft®.NET technology; and Manhattan Carrier™, a suite of supply chain solutions specifically addressing the needs of the motor carrier industry. For more information, please visit www.manh.com

Manhattan Associates is committed to developing supply chain solutions that foster environmental stewardship.

Learn more about Manhattan Associates and our solutions:
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